



## PRESS RELEASE

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### GRIDSPERTISE: NEW AGREEMENTS CLOSED FOR SUPPLY OF MORE THAN 650,000 SMART METERS

- *Sales of integrated solutions (hardware and services) to twelve distribution network operators in three European countries have been closed*
- *These agreements include deliveries of over 650,000 smart meters and more than 150,000 accessories*

**Rome, January 20<sup>th</sup>, 2022** – Gridspertise, a company founded in September 2021 thanks to the Enel Group's experience in network digitalization, has recently closed new agreements for the supply of over 650,000 smart meters, field devices and accessories, as well as services connected to the digitalization of customers. The sale of this technology pertains to Italy as well as Malta and San Marino.

Gridspertise represents the new industrial and commercial reality of Global Infrastructure and Networks dedicated to offering innovative, flexible, sustainable and integrated solutions and services to electricity distribution operators, proposing itself to the market as a reliable partner to give impetus to the digital transformation of the electricity distribution networks, within the framework of the energy transition.

The beneficiaries of Gridspertise's services and tools will be, for the time being, **Enemalta plc**, the energy service provider in Malta; **HERA Group** (one of the largest Italian multiutilities); four utility companies in central Italy serving the municipalities of **Terni** (TDE), **Tolentino** (ASSM) and **S. Severino Marche** (A.S.SE.M.) and **Offida** (Energie Offida); **San Marino** (Azienda Autonoma di Stato per i Servizi Pubblici); five utility companies in northern Italy serving the municipalities of **Brunico** (Azienda Pubbliservizi Brunico), **Paluzza** (SECAB), **Forni di Sopra** (SCI Forni), **Chiavenna** (SIEC) and **Morbegno** (SEM). The twelve Distribution System Operators (DSOs) in question will thus be able to accelerate the electrification of consumption process and make their infrastructure more efficient.

The supply agreements, which will run until 2029, will include far more than just the latest generation of smart meters. Specific accessories, such as concentrators, field operation devices, antennas and other equipment that support the complete digitalization of electricity supply and consumption data, will also be part of the service. Partner companies will thus benefit from new innovative, efficient, sustainable and resilient solutions for the digitalization of their customers, the distribution network itself and field operations.

**Robert Denda**, CEO of Gridspertise, said: *"Just a few months after the launch of Gridspertise, we are proud to announce the closing of twelve new agreements for a total of more than 650,000 smart meters and over 150,000 field devices and accessories, in Italy, San Marino and Malta. These customers have trusted us as a strategic partner to accelerate the transformation of their networks with Metering and Grid Edge Digitalization solutions that integrate the most advanced technologies available today and enable the active participation of different stakeholders in the electricity market. We are fully committed to*



*fulfilling their mission, with the first deliveries already slated to start this year. We are grateful to our customers and proud of these early results, kicking off 2022 at full speed!"*

While consolidating its presence in European countries, Gridspertise is already working to extend its service to utilities in new target markets, including North America where the company is planning to offer its grid edge and digital solutions and services for grid resilience starting from Q2 2022 to meet the increased need for infrastructure investment in the region.

**Gridspertise**, fully owned by Enel through its subsidiary Global Infrastructure and Networks, leverages on Enel's expertise in testing, assessing and scaling up the best technologies to operate smart grids all over the world, to provide field proven solutions to Distribution System Operators (DSOs) of any size or geography. Gridspertise provides access to cutting-edge digital solutions for the transformation of electricity distribution networks in three main areas: metering and grid edge digitalization, networks infrastructure digitalization, field operations digitalization. Target markets include Europe and Latin America, starting with the countries where the Enel Group already has a strong presence, and expanding towards North America and Asia-Pacific where the investment in smart grids will drive infrastructure upgrade projects in the near future.

**Enel** is a multinational power company and a leading integrated player in the global power and renewables markets. It is the largest European utility by ordinary EBITDA, and is present in over 30 countries worldwide, producing energy with around 90 GW of installed capacity. Enel distributes electricity through a network of over 2.2 million kilometers, and with around 75 million grid customers is the 1<sup>st</sup> network operator globally<sup>1</sup>. Enel Green Power is the world's largest renewable private player, with around 51 GW of wind, solar, geothermal, and hydropower plants installed in Europe, the Americas, Africa, Asia, and Oceania. Enel X, Enel's global advanced energy services business line, is the worldwide demand response leader, with a total capacity of around 7.7 GW managed globally; the company has installed 195 MW of storage capacity as well as, in the electric mobility sector, about 245,000 EV charging points<sup>2</sup> around the globe.

<sup>1</sup> Publicly owned operators not included.

<sup>2</sup> Public and private charging points, including interoperability points.